

To whom it may concern:

My experience as an intern with College Works Painting was the most intense, grueling, and competitive task I have ever completed, but I was able to get through it with the invaluable support of Therese Pham, [Brian Moaddeli](#) and Derek Jorgensen.

I entered the program as an inexperienced but eager freshman at the University of California, Irvine. I was extremely excited to be a part of a program that has the capacity to develop essential business skills like management, leadership, communication, and organization. At my final interview, Derek Jorgensen honestly described the internship, its challenges, and its benefits. He notified me that I had the potential to be very successful in this business but my lack of experience in professional settings would be a challenge.

My lack of experience was offset by my regional consultant Therese Pham who helped coach me throughout some of the most difficult times I have ever experienced. Whether it was bad luck with transportation, a rude and angry customer, or a disgruntled painter, Therese Pham was there to teach me how to handle those situations. When first beginning the internship, I viewed Therese as a boss, strictly focused on business. But throughout the process she became a friend who was there to advise me in whatever task I attempted. With her help and constant guidance through phone calls, weekly meetings, and on-site training, I was able to successfully manage and operate a \$75,000 business as an eighteen year old kid from Redondo Beach.

Participating in this internship gave me the opportunity to practice some of the skills and theories I had learned about in my classes. It was the epitome of hands on learning. With utmost sincerity and confidence, I recommend Therese Pham, Derek Jorgensen, and the [executive team at College Works Painting](#) for any position or service available.

Sincerely,

Donovan Lowkeen  
University of California, Irvine  
Paul Merage School of Business