

To Jarric Ramos and [Brian Moaddeli](#):

Beginning with the first phone call I received from Caitlin Gilly regarding the College Works Painting internship program, I knew that the program would be challenging yet beneficial. While going through the interview process Jarric Ramos, Brian Moaddeli and Derek Jorgensen both told me how the internship would help me to expand my business or help me with whatever career I may end up in.

As promised, I had an amazing experience with the help of Jarric as my mentor. Jarric kept in frequent contact with me and together we constantly analyzed my business so he could figure out what areas I needed additional coaching in. With Jarric's help and occasional talks with the VPs, Derek Jorgensen and Brian Moaddeli, I was able to develop sales, communication, customer service, and management skills.

Unfortunately I didn't come across this internship until my senior year in college; however, it made me realize the disconnect between textbook business and real-world business. Everyone who will be graduating with me will have the same degree, but I have a huge advantage over them because of the knowledge and experience I gained. If I were to apply for the same job as one of my classmates, I am confident I would be offered the position over them and that is something that is extremely important in the current job environment.

Aside from the skills I learned, the overall experience built my confidence and taught me how to deal with stress. Although this program was difficult at times, it made me a stronger person. Another major thing I got out of the internship is a whole new network of people that are motivated, hard workers with lots of potential.

As I was told during the interview process, the company's values include: "Work hard, play hard, and have fun". The company definitely delivered on every aspect. I had an incredible time at every payroll Friday and an especially good time in Cancun and the end of the year. The only regret I have is not finding this internship earlier because I believe the skills would have helped me with school and advance my career earlier.

I would recommend this internship to anyone who wants to advance themselves to a level way above their peers.

Thank you Jarric Ramos, [Brian Moaddeli](#) and the entire College Works Painting staff for the amazing experience!

Steve Lanzi Sacramento State Senior